

Purchase Justification

Staff,

This purchase order request is for an "open" purchase order for our treatment chemicals for the wastewater plant and the drinking water treatment operations. Only one supplier can handle both the bleach and bisulfite for wastewater treatment, that would be Napco. Therefore, it is my recommendation to proceed with the purchases for these items with Napco, even though their bleach price is \$0.03 per gallon higher.

Jason Biemer

Napco Chemical pricing

Lance Roach <lance@napcochemical.com>

Fri 9/29/2017 8:47 AM

To: Jason Biemer <jbiemer@cityofkyle.com>;

Hi Jason, bleach pricing has gone up a bit but I can offset some the price increase by decreasing the dechlor pricing. I would have to be able to supply both chemicals to make this pricing work. I think when you figure them together we should have a better savings than other suppliers, at least I hope we do.

Thank You

12.5% bleach would be \$.92 per gallon for full truckloads

Sodium bisulfite would be \$1.85 per gallon

We do not supply gas chlorine so I will not be able to price this out.

Lance Roach

Napco Chemical



DPC Industries, Inc.
San Antonio District
PO Box 24600
Houston, TX 77229
800-437-3088

September 28th, 2017

Mr. Gerald Connell
City of Kyle
520 E. Ranch Road 150
Kyle, TX 78640

Dear Gerald,

Thank you for the opportunity to provide the City with Sodium Hypochlorite. Please don't hesitate to contact me at 830-730-0985 if you have any questions.

<u>Product</u>	<u>Delivery Type/Minimum Order</u>	<u>Price/Gal</u>
12.5% Sodium Hypochlorite	Bulk 3,900 Gallon	\$0.90 / Gal

This proposal is for delivery to the WWTP located at 941 New Bridge Dr. Kyle, TX 78640

This pricing is effective 10-1-17 through 9/30/18

Orders can be placed by calling customer service at 800-437-3088.

Thank you sir,

Chris Lacey
Sales Representative
DPC Industries, Inc.
830-730-0985



DPC Industries, Inc.
San Antonio District
PO Box 24600
Houston, TX 77229
800-437-3088

September 2nd, 2016

Mr. Jason Biemer
City of Kyle
520 E. Ranch Road 150
Kyle, TX 78640

Dear Jason,

Thank you for the opportunity to provide the City with Chlorine Cylinders. Please don't hesitate to contact me at 830-730-0985 if you have any questions.

Product	Container Type	Price / Cyl
Chlorine	150lb Cylinder	\$69.50

Cylinder Monthly Rental (each): \$10.00

Pricing Explanation

September 2016 – August 2016 Kyle ordered 50 150lb Cylinders – At \$69.50 per cylinder the annual cost is approximately \$3,475

Throughout the same period the City kept about 23 cylinders in stock month to month, for an annual cost of \$2,760.

Total approximate annual cost \$6,235 or \$124.70 per cylinder

This proposal is for delivery to the Water well located at 225 Rebel Rd. Kyle, TX 78640

This pricing is effective 10-1-17 through 9/30/2018.

Orders can be placed by calling customer service at 800-437-3088.

Thank you sir,

Chris Lacey
Sales Representative
DPC Industries, Inc.
830-730-0985

FW: Pricing Quote Request - City of Kyle Texas

Dakota Doyle/Southwest/Brenntag <DDoyle@brenntag.com>

Mon 10/2/2017 4:18 PM

To: Jason Biemer <jbiemer@cityofkyle.com>;

Good afternoon Jason, thank you for the opportunity to provide you pricing on these products. Brenntag would like to offer pricing on the following products.

Sodium Hypochlorite 12.5% - Price is per gallon based on a minimum load of 4000 gallons. \$0.89 / gallon
Chlorine - 150lb cylinders - \$148.00 per cylinder. That price is all inclusive, there are not storage fees.

Thanks, and please feel free to give me a call to discuss or if you have any questions.

Thanks,

Dakota Doyle
Branch Manager - Manor
Brenntag Southwest
Office 512-278-1600
Cell 512-563-1460

*Can not
supply bisulfite*

From: Jason Biemer [<mailto:jbiemer@cityofkyle.com>]
Sent: Thursday, September 28, 2017 11:11 AM
To: Todd J. Hoover/Southwest/Brenntag <thoover@brenntag.com>
Subject: Chemical quote - City of Kyle Texas - 2017 thru 2018 BY

Howdy Todd,

So what i'm looking for is the following, anything you cant quote, just respond that you cant quote that product or dont carry it, etc.

1. Liquid Sodium Hypocrite. 12.5% concentration. 4,000 gallon shipments delivered to bulk storage tanks at the wastewater treatment plant. Estimate about 80,000 gallons for the year. 941 New Bridge Drive, Kyle TX is the address for the wastewater treatment plant.
2. Liquid Sodium Bisulfite. 40% concentration. 2,000 gallon shipments delivered to a single bulk storage tank at the wastewater treatment plant. Estimate about 60,000 gallons for the year.
3. Gas Chlorine, 150# hollow ring bottom cylinders delivered in lots from 2 to 10 cylinders at a time, delivered to Rebel Road Station (Near the intersection of FM 150 and Barbee Street) Estimate 60 cylinders per year.

Thanks Todd, have a good one.

Jason W. Biemer

Division Manager - Treatment Operations

City of Kyle, TX

512-262-3024 ext 4012

512-262-3403 fax

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