



PRODUCT PRICING SUMMARY
GOODBUY 17-17 8F000 VEHICLES
VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF KYLE

Contact: SCOTT EGBERT

Email: segbert@cityofkyle.com

Product Description: 2017 FORD F250- F550 REG. CAB

Prepared by: CUYLER DODSON

Phone: (800) 370-7490

Email: cuylerdodson@gmail.com

Date: April 25, 2017

A. Bid Item: 5 A. Base Price: \$ 21,962.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
F4H	F450 4X4 REG. CAB 145" WHEELBASE	\$ 10,568.00	62R	TRANS PTO PROVISION	\$ 280.00
	60" C.A. DRW	INCL.	67P	XTR HD SUSPENSION FRONT	\$ 285.00
AS	VINYL 40/20/40 SPLIT BENCH	INCL.			
99T	6.7 L V8 DIESEL ENGINE	\$ 8,685.00			
44W	6-SPEED AUTO TRANS	N/C			
TGB	MAX TRACTION TIRES	\$ 215.00			
X4L	4.30 LIMITED SLIP AXLE	\$ 360.00			
90L	POWER EQUIPMENT PACKAGE	\$ 915.00			
18B	PLATFORM RUNNING BOARDS	\$ 320.00			
52B	BRAKE CONTROL	\$ 270.00			

Total of B. Published Options: \$ 21,898.00

Published Option Discount (5%) \$ (566.50)

C. Additional Options [not to exceed 25%]

\$= 110.3 %

Options	Bid Price	Options	Bid Price
VESALIFT SST-40-EIH AERIAL MAN LIFT 45ft	\$ 46,906.00		\$ -
WORKING HEIGHTS ATTACHED QUOTE # VSW-16267	INCL.	COLOR: WHITE	
	INCL.	INTERIOR: MED.EARTH GRAY	
DELIVERY WITH TRAINING	\$ 333.00	BODY: WHITE	
CONTINUOUS ROTATION	\$ 445.00		
4-AXIS UPPER CONTROLS IN LIEU OF 3-AXIS	\$ 715.00		

Total of C. Unpublished Options: \$ 48,399.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ 450.00

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: \$ -

G. Additional Delivery Charge: 0 miles \$ -

H. Subtotal: \$ 92,142.50

I. Quantity Ordered 1 x K = \$ 92,142.50

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order) \$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 92,442.50

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Dealer: F52089

2017 F-SERIES SD

Page: 1 of 2

Order No: 0000 Priority: E4 Ord FIN: QS093 Order Type: 5B Price Level: 755

Ord Code: 650A Cust/Flt Name: C/O KYLE

PO Number:

RETAIL DLR INV

RETAIL DLR INV

F4H F450 4X4 CHAS/C \$40465 \$38240.00

JOB #2 BUILD

145" WHEELBASE 60" C.A. ✓

18B PLAT RUNNING BD 320 ✓ 295.00

Z1 OXFORD WHITE

LESS TPMS

A VNYL 40/20/40

16500# GVWR PKG

S MEDIUM EARTH GR

425 50 STATE EMISS NC NC

650A PREF EQUIP PKG

52B BRAKE CONTRLLR 270 ✓ 249.00

.XL TRIM

62R TRANS PTO PROV 280 ✓ 257.00

572 .AIR CONDITIONER NC NC

63B CLN IDLE DECAL NC NC

.AM/FM STER/CLK

99T 6.7L V8 DIESEL 8685 ✓ 7991.00

TOTAL BASE AND OPTIONS 53090 46492.90

44W 6-SPEED AUTO NC NC

TOTAL 53090 46492.90

TGB 225 MAX TRAC ✓

215 197.00

THIS IS NOT AN INVOICE

X4L 4.30 LTD SLIP

360 ✓ 332.00

90L PWR EQUIP GROUP

915 ✓ 841.00

* MORE ORDER INFO NEXT PAGE *

TELE TT MIR-PWR

F8=Next

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

F5=Add to Library

S006 - MORE INFO TO ORDER

F2=Return to Order

F7=Prev

SAMPLE

THIS IS NOT AN INVOICE*

TOTAL 53090 46492.90

TOTAL BASE AND OPTIONS 53090 46492.90

DEST AND DELIV 1295 1295.00

PRICED DORA NC NC

NET INV FLT OPT NC 7.00

FUEL CHARGE 23.90

SP FLT ACCT CR (1425.00)

SP DLR ACCT ADJ (2073.00)

XTR HD SUS FRNT \$285 \$263.00

RETAIL DLR INV

Ord Code: 650A Cust/Flt Name: C/O KYLE

PO Number:

Order No: 0000 Priority: E4 Ord FIN: QS093 Order Type: 5B Price Level: 755

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Dealer: F52089

04/03/17 15:57:42

VEHICLE ORDER CONFIRMATION

CNGP530-20170317 15:57:42

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DATE: April 25, 2017

TO: Cuyler Dodson
Silsbee Ford
cuylerdodson@gmail.com

REF: Scott Egbert
City of Kyle
segbert@cityofkyle.com



Versalift Southwest L.L.C.
1200 Texas Central Parkway
P.O. Box 21415 • Waco, Texas 76702-1415
Phone Number: (254) 420-5330
Fax Number: (254) 776-8025

SUBJECT: Quote # VSW-16267

ph. (512) 361-9116

We are pleased to quote the VERSALIFT SST-40-ENH; non-insulated end mounted 40 ft. (12.2 m) telescopic aerial platform lift, 45ft. (13.37 m) working height, 27ft. 9in. (8.5 m) horizontal reach including the following items:

AERIAL LIFT SPECIFICATIONS

PLATFORM - The fiberglass platform is 24 in. x 30 in. x 42 in. (0.61 m x 0.76 m x 1.07 m) deep with an inside and outside step for easy access. The standard platform capacity is 300 lbs. (136 kg). A tubular rubber support for the platform is provided.

PLATFORM COVER - A vinyl cover is supplied for the platform.

PLATFORM LINER - A 50 KV rated platform liner is supplied for the platform.

PERSONNEL RESTRAINT SYSTEM - A safety harness and a lanyard are supplied. The anchor for the lanyard is attached to the inner boom.

120 VOLT OUTLET AT PLATFORM - Includes 120V wiring, ground fault circuit interrupter, and dual receptacle.

SINGLE STICK PLATFORM CONTROL - The Unitrol single stick control consists of a multi-jointed handle which operates the control valve. A safety trigger located on the underside of the single stick handle will not allow boom movement until it is depressed. The control valve is full pressure and full flow. The operator can feather between the three control movements to provide multi-function boom action. An emergency stop control is provided.

INDIVIDUAL LOWER CONTROLS - Individual full-pressure controls at the turret actuate all boom functions. The lower control station is equipped with a selector valve to override the upper controls.

HYDRAULIC PLATFORM LEVELING - Platform leveling is controlled by a master and slave cylinder arrangement. The platform leveling system can be activated from the upper controls to adjust platform leveling, tilt the platform for cleaning, or to ease the removal of an injured operator.

OUTER/INNER BOOM ASSEMBLY - The outer/inner boom assembly includes an outer boom, telescopic inner boom, extension system, and hose assemblies. The outer boom consists of a 6 in. x 8 in. (150 mm x 200 mm) steel section. The 5 in. x 7 in. (130 mm x 180 mm) rectangular aluminum inner boom is housed within the outer boom. The extension system consists of a hydraulic cylinder, two holding valves, and a hose carrier housed entirely within the boom assembly. The hoses routed through the outer/inner boom assembly are non-conductive and fully contained within the boom assembly. The outer/inner boom assembly articulates from 14° below horizontal to 74° above horizontal. Actuated by a double acting cylinder with a holding valve, the outer/inner boom assembly is offset to one side to provide easy access to the platform. A molded rubber boom-support cradle supports the boom when stowed, without the need for a tie-down strap.

COMPENSATED LOWER BOOM - The lower boom consists of a 6 in. (150 mm) square steel section. A double acting cylinder with dual holding valves allows the lower boom to articulate from 7° below horizontal to vertical for a total travel of 97°. A compensation link forms a parallelogram linkage to maintain the outer/inner boom assembly at a constant angle to the turret.

PINS - Pins are high-strength alloy steel which are chrome plated for a hard finish and corrosion resistance. Pins are bolted in place with a welded pin tab at one end and a pin cap at the other for redundant retention.

AERIAL LIFT SPECIFICATIONS (CONTINUED)

CYLINDERS - Both the outer and lower boom cylinders are a threaded end-cap design. The lower boom and extension cylinders are equipped with two holding valves to prevent down creep and to lock the booms in position in the event of hose failure. The outer boom cylinder is equipped with one holding valve.

TURRET - The turret wings are ½ in. (13 mm) steel plate. A steel tube is welded between the turret wings to increase rigidity. The base plate is machined flat to support the rotation bearing. A full-coverage welded bearing cover is provided to prevent foreign material from interfering with lift rotation.

AUTO BOOM LATCH - The automatic boom latch is designed to automatically latch the boom in the cradle when stowed and automatically release the boom when the lift is operated. The latch is actuated by a hydraulic cylinder and includes a manual over-ride to open the latch without hydraulic power.

ROTATION - Rotation is 370°, non-continuous with a mechanical stop. Rotation is accomplished by a hydraulically driven worm and spur gear set acting on a shear-ball rotation bearing. The critical bolts holding the turret to the rotation bearing and the bearing to the pedestal are grade 8 hex head cap screws. These critical bolts are marked with a torque seal indicator to provide a quick means to inspect for relative movement. A slotted adjustment is provided for pinion and rotation gear clearances. An external hex drive is provided for manual rotation in case of hydraulic failure.

47" PEDESTAL - The pedestal is a round shape with an access opening on both sides. The 12 gallon (45 l) hydraulic reservoir is built integral to the pedestal. A 100-mesh suction screen and 10-micron return line filter are located inside the pedestal. The top plate is 1 ¼ in. (32 mm) thick and machined flat to support the rotation bearing.

LUBRICATION - Non-lube bearings are used at boom pivot points. Only the rotation bearing requires lubrication.

HYDRAULIC OIL RESERVOIR - Designed as an integral part of the pedestal, the reservoir has an anti-splash baffle and easy to read fluid level gauges. The oil capacity of the reservoir is 12 gallons (45 l), which is sufficient for a 5 GPM (19 lpm) hydraulic tool circuit.

HYDRAULIC SYSTEM - The open-center hydraulic system operates at 3 gpm (11.4 lpm) at 2250 psi (158 kg/cm²). The pump draws oil through a 100-mesh suction screen. A 10-micron return line filter with bypass valve is included. Fluid level gauges are furnished for checking fluid level. Hydraulic oil is not included. This system can be driven by the chassis-engine accessory belt or by the chassis transmission power-take-off.

HOSES AND FITTINGS - The hoses routed through the booms are high pressure and non-conductive with swaged hose end fittings. Nylon sleeves are installed over hoses at points of movement. Reusable fittings can be installed if a hose is damaged.

AUTOMATIC THROTTLE - Automatically advances the engine idle speed when the PTO is engaged.

ENGINE START/STOP AND MASTER CONTROL - The start/stop circuit has been designed so that the lift cannot be operated unless the truck ignition key is in the "run" position and the master switch is "on." This feature makes it difficult for unauthorized individuals to operate the lift when the truck is locked. A toggle switch at the platform and turret are provided to actuate the engine start/stop control.

BACKUP PUMP - An auxiliary hydraulic pump designed to bring the booms down in case the main hydraulic source fails. This system consists of a hydraulic pump driven by a 12V DC motor, which is powered by the truck engine battery. The system is connected in parallel with the main pump and is designed for non-continuous operation. A toggle switch at the platform and turret energize this system. When used with continuous rotation, an additional pass in the collector assembly is usually required.

PAINT - The complete unit is primed and painted prior to assembly. White urethane paint is standard.

INDEPENDENT A-FRAME OUTRIGGERS - Outriggers are shear-plate mounted to the frame and are equipped with pilot operated check valves, internal thermal relief valves and separate controls. At maximum extension, the outriggers furnish 125-3/4 in. (3.19 m) of spread and 9 in. (229 mm) of penetration. They have 17 in. (432 mm) of ground clearance based on 36 in. (0.91 m) or 31 in. (0.79 m) frame height. Outrigger pivot feet are standard.

OUTRIGGER BOOM INTERLOCK SYSTEM - The outrigger/boom interlock system is a feature designed to prevent the lift from being operated until the outriggers contact the ground. The interlock also prevents the outriggers from being retracted before the lower boom is properly stored.

AERIAL LIFT SPECIFICATIONS (CONTINUED)

SLOPE INDICATORS - Slope indicators are required on Versalift units and supplied by Time Manufacturing Co. Slope indicators shall be installed to indicate the level of the rotation bearing relative to the ground.

MANUALS - Two (2) Operator's Manuals, two (2) Service Manuals, one (1) Manual of Responsibilities and one (1) EMI Safety Manual are included with each unit.

CHASSIS SPECIFICATIONS

Minimum Chassis Specifications:

- Clean Cab to Axle Dimension (tops, sides, & bottoms).....60 in.
- Frame Section Modulus.....9.25 in
- Frame Resisting Bending Moment.....333,000 in-lbs.
- GVWR.....17,500 lbs.
- Front GAWR.....6,000 lbs.
- Rear GAWR.....13,500 lbs.
- Approximate Curb Weight for Stability.....12,000 lbs.
- PTO Provision
- Rear Fuel Tank Only
- 2017 Ford F-450 Reg Cab Diesel Engine

BODY SPECIFICATIONS

Dakota Bodies Inc Service Body 108 inches long x 40 inches high x 94 inches wide
Chassis cab to axle (CA) of 60 inches with dual rear wheel axle.

Body Dimensions:

- 40 Inches - Compartment height
- 20 Inches - Compartment depth
- 54 Inches - Load space width
- 24 Inches - Top of body to the top of the floor
- 18 Inches - Horizontal compartment height
- 6 Inches - Wheel Box height

Body Materials:

- 16 gauge galvalume - Main body material
- 13 gauge hot rolled treadplate - Compartment tops
- 18 gauge galvalume - Inner door panels
- 18 gauge galvalume - Outer door panels
 - 5/16" Stainless Steel continuous rod - Door Hinge Rod.
 - Stainless Steel - Door Hinge Sockets. (standard)
- 14 gauge galvalume - Wheel Panels
- 14 gauge galvalume - Front bulkhead
- 18 gauge galvanized - Shelving installed on Uni-Strut for infinite adjustment.

Body Floor and Understructure:

- Cut out in bed area floor for customer supplied aerial/digger
- 12 gauge hot rolled treadplate - Floor
- 6 Inch Structural channel frame.
- 2" x 2" treadplate angle at front bulkhead. -Versalift
- 3" x 8" cutouts in frame channel for routing hydraulic hose. - Versalift

Accessories:

- Stainless Steel automotive rotary type door latches. (Versalift Logo)
- Stud mounted latches have hidden fasteners inside the door.
- Adjustable striker brackets wrap around the weatherstrip.
- Stud mounted automotive style latches have interior plastic latch covers.
- Chain stops on all doors.
- Rubber rolled crown type fenders. (Installed with wheel cut-outs)
- Automotive bulb type weatherstripping mechanically fastened to door frame with rounded corners.
- Two Fuel filler cut out in wheel panel, streetside.

BODY SPECIFICATIONS (CONTINUED)

Paint:

- Prime Paint Complete
- Rubberized protective undercoat

Streetside Compartmentation

1st Vertical: 32" Wide x 40" High x 20" Deep

- Two (2) adjustable shelves each with divider slots on 2" centers installed on Uni-strut each shelf will have four (4) adjustable dividers.
- Outrigger cut outs with covers in this compartment

Horizontal Compartment: 50" Wide x 18" High x 20" Deep

- One (1) removable shelf with divider slots on 2" centers each shelf will have Eight (8) adjustable dividers.

Rear Vertical: 26" Wide x 40" High x 20" Deep

- Two (2) adjustable shelves each with divider slots on 2" centers installed on Uni-strut each shelf will have four (4) adjustable dividers.

Curbside Compartmentation

1st Vertical: 32" Wide x 40" High x 20" Deep

- Two (2) adjustable shelves each with divider slots on 2" centers installed on Uni-strut each shelf will have four (4) adjustable dividers.
- Outrigger cut outs with covers in this compartment

Horizontal Compartment: 50" Wide x 18" High x 20" Deep

- One (1) removable shelf with divider slots on 2" centers each shelf will have Eight (8) adjustable dividers.

Rear Vertical: 26" Wide x 40" High x 20" Deep

- Five (5) 3/8" round stock fixed material hooks 1-3-1 on an adjustable rail

Tail shelf:

- 12 gauge hot rolled treadplate tail shelf 24 inches long X 94 inches wide x 6 inches high.
- 6 inch structural steel channel full frame.

Tail shelf Rear Lighting:

- 7-Lamp light bar installed at rear of tail shelf
- Rubber mounted recessed rear lighting kit with harness - Installed
- Two (2) stop/tail/turn lights - Peterson Brand M826R-7 LED
- Two (2) clear back up lights - Peterson Brand M826C-7 LED
- Two (2) front clearance lights reflector style- Peterson brand M173A L.E.D
- 8 foot wire coil in front compartment.
- Two (2) side clearance lights reflector style- Peterson brand M173R L.E.D
- Two (2) rear clearance lights reflector style - Peterson brand M173R L.E.D
- Three (3) light center cluster reflector Style - Peterson brand M173R L.E.D
- 7-Lamp light wiring harness.

Outrigger Control Boxes:

- Two (2) dual outrigger control boxes - J8001 (Installed)

Grab Handles:

- One (1) Standard 12 3/4" OD wide pool type grabhandle for installing on top of tailshelf - Curbside.

Access Steps:

- One (1) Cable type access step under the tailshelf - Curbside.

Outrigger Pad Holders:

- Two (2) stacked under body mounted outrigger pad holders.

BODY SPECIFICATIONS (CONTINUED)

Wheel Chock Storage:

- One (1) built into body fender panel on streetside and curbside.

INSTALLATION DETAILS

- Furnish and install mounting hardware, PTO, and pump
- Install VERSALIFT SST-40-ENH
- Furnish and install body and accessories
- Furnish and install park brake interlock
- Furnish and install slope indicators
- Furnish and install backup alarm
- Furnish and install mud flaps
- Furnish and install travel height decal in the cab
- Furnish and install a 1500 watt inverter with a GFI receptacle at the curbside rear facing the tailshelf recessed in the middle of the box
- Furnish and install two (2) amber strobes on each side of the body at the rear
- Furnish and install a combo pintle/hitch with 2" ball and two (2) safety "D" rings
- Furnish and install a 6-prong trailer receptacle
- Paint body to match cab and chassis
- Paint treadplate floor and compartment tops with black no-skid
- Furnish a 5 lb. fire extinguisher and a 3-piece triangle reflector kit
- Furnish two (2) Dica 18" X 18" X 1" outrigger pads
- Furnish two (2) rubber wheel chocks
- Test ride completed unit for 1 hour
- Test and Certify per ANSI A92.2-2001

PRICE SUMMARY

Aerial, Body, Accessories and Installation:	\$ 46,906.00
2017 Ford F-450:	46,906.00
SUBTOTAL:	\$ 46,906.00
NET PRICE FOB WACO, TEXAS:	\$ 46,906.00

OPTIONS

Option 1:	Delivery to Kyle, TX:	<u>ADD TO NET PRICE:</u>	\$ 333.00
Option 2:	4-Axis upper controls in lieu of 3-axis:	<u>ADD TO NET PRICE:</u>	\$ 715.00
Option 3:	Continuous Rotation:	<u>ADD TO NET PRICE:</u>	\$ 445.00

NOTES

1. Your Terms This Order: Net 30 Days pending credit approval.
2. Days to Delivery: Approximately 180 - 210 Days after receipt of order or 60 days after receipt of chassis, whichever is later. Lead times are subject to change without prior notice.
3. This Quotation Valid For: 30 Days
4. This quotation does not include any applicable sales tax, title, license or state inspection.
5. If Versalift Southwest is not supplying the chassis; it is the customer's responsibility to deliver the chassis to our facility in Waco, Texas.
6. Chassis specification must accompany purchase order. If the chassis specification does not meet minimum requirements for the application additional charges may be incurred to meet those requirements. This is necessary to order the correct mounting hardware to accommodate the particular chassis to be used.

Thank you for considering **Versalift Southwest** to meet your utility equipment needs. We look forward to earning your business.

Sincerely,

Michael J. Jacko
Regional Sales Manager
Phone: (254) 227-1755
mikej@timemfg.com

Signature: _____ Date: _____

P.O. #: _____ Quantity: _____ Options: _____

Please sign and date this quote if you would like to purchase this unit as stated in the quotation listed above. Indicate any options that you wish to include on your unit by the option number in the space provided above. Please fax this along with your PO to (254) 776-8025 or email to jeffreyd@timemfg.com.

Versalift Southwest, L.L.C.
VSW-16267
SST-40-ENH - City of Kyle
Page 6 of 6



Cuyler Dodson <cuylerdodson@gmail.com>

City of Kyle (VSW-16267)

1 message

Amanda Ruble <AmandaR@timemfg.com>
To: "cuylerdodson@gmail.com" <cuylerdodson@gmail.com>
Cc: Mike Jacko <MikeJ@timemfg.com>

Tue, Apr 25, 2017 at 3:53 PM

Good Afternoon,

Pricing is still good on this quote I just updated the date at the top. However, **body price may increase after 19 days** so to prevent price increasing we will need to receive a PO before then.

Please let Mike know if you have any further questions

Thanks,

Amanda Ruble

Sales Coordinator

Versalift Southwest

254-420-5379

**SST40ENH 16267VSW.pdf**

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